

Sq^wəlq^wəl TEDC NEWS

TFN Economic Development Corporation (TEDC) is pleased to launch our newsletter with a new name and new look. The name Sq^wəlq^wəl (Skwalqwal) means story or news in Hənqəmínəm and reflects TFN language and culture into our storytelling. The Sq^wəlq^wəl will be sent to you quarterly to update you on TEDC's activities.

January 2015



Tsawwassen First Nation
a joint venture with

GARDAWORLD

TEDC actively seeks development opportunities that will generate economic benefits and provide skills, training and employment opportunities for TFN Members and their businesses.

Our new joint venture company between TEDC and GardaWorld will provide security services for commercial, residential and industrial development that will take place on TFN lands and elsewhere.

GardaWorld is the leading provider of protective services in Canada and has been a top security firm in British Columbia for more than 30 years with over 700 security officers in the Lower Mainland. The company has built a solid reputation for service delivery and integrity in the security services market in Canada. TEDC is pleased to partner with this level of local industry experience. As with all our partners, the TFN/GardaWorld joint venture will be seeking opportunities to train and hire TFN Members and their businesses.

We are pleased to showcase this new joint venture's outstanding logo. Thank you to TFN Member and artist Karl Morgan for his creative artwork and design representing this significant partnership.

TMJV UPDATE – OUR PEOPLE AND OUR PROJECTS

TFN Construction / Matcon Civil Joint Venture (TMJV) is the civil construction and environmental contracting firm created through a partnership agreement between Tsawwassen First Nation and Matcon Civil Constructors Inc. TMJV has generated significant economic benefits, and provides employment and contracting opportunities to TFN Members and Member-owned businesses.

TMJV is continuing work on several projects as the weather allows. On TFN's commercial lands, we continue with the site filling work for the Tsawwassen Mills and Tsawwassen Commons malls. Within Phase 1 of our industrial lands, we have completed the filling of Chevron's cardlock fueling site and are well underway with Port Metro Vancouver's container examination facility. TMJV has also started filling the first phase of Great West Life's logistics centre.



Chevron cardlock fueling facility site preparation works completed January 2015

To learn more about TMJV's services and employment opportunities please contact Nicci Bergunder:
cell: 604.802.9537 email: nicci@matconcivil.com

CHAIRMAN NORMAN STARK WRAPS UP HIS TEDC BOARD TERM



Norman was appointed Chairman of the original TEDC Board after the Treaty was ratified in 2009. He has been an integral part of the local community and has volunteered his business acumen to the Board and TFN community for many years.

Norman's executive business background with Port Metro Vancouver, TSI and Global Container Terminals, along with his long standing relationships with the TFN and its previous chiefs and councils, have served the community well.

When asked about one of his most memorable moments on the TEDC Board, Norman stated with great enthusiasm that it was the turning of the first sod on the new shopping centre a few years ago. According to Norman, "It was a significant milestone for TFN Members and the local community, and it signalled that

major development players like Ivanhoe Cambridge and Property Development Group supported the TFN's vision going forward."

According to Norman, it has been a great experience and he has learned a lot about TFN's culture and history, as well as forged new relationships.

TEDC is very thankful to Norman for his ongoing commitment and support of TFN and its Members.



On behalf of TFN and TEDC,
thank you for your strategic
guidance and support.
- Chris Hartman, CEO TEDC

TEDC WELCOMES DENIS HORGAN AS INCOMING CHAIRMAN



Denis Horgan joined the TEDC Board in November 2013 and was appointed Chairman in January 2015. He recently retired from Westshore Terminals where he was Vice President and General Manager for the past 10 years. Denis began his career at Westshore, Canada's No. 1 coal facility, in 1988.

Denis has been very active in the industry and the local community. He was a director of the Coal Association for 20 years, and Chairman of the Coal Export Terminal Operators Association for two years. He is also involved in a number of industry and government associations as well as community services such as the Delta Hospice Foundation Board, Sacred Heart School, St. Patrick's Regional High School, and the Reach Foundation.

When asked why he wanted to be involved with the TEDC, Denis replied with great promise,

"As someone who has worked and lived in the community for a number of years, I've always been interested in getting involved in areas where I thought I could add value and were of interest to me.

TFN's treaty in 2009 was in some ways the rebirth of a nation and the development they are doing is the biggest thing happening in this area. It will not only reshape TFN but also the whole South Delta community so I thought that it would be really exciting to be involved."

SMALL BUSINESS PROGRAM – KIM BAIRD LAUNCHES STRATEGIC CONSULTING COMPANY



Kim was one of the first people to take advantage of TEDC's Small Business Program which provided business training and enabled her to purchase the equipment necessary to start her own company. She attended business planning workshops and was successful in her application for financial support. According to Kim, "It's a very thorough process with follow-up reporting and it was instrumental in my ability to move forward."

Kim is the owner of Kim Baird Strategic Consulting and offers services in First Nation policy, governance and economic development, as well as First Nation consultation, communication and engagement issues. Kim is proficient in communication, negotiation and facilitation among other

professional skills. She currently has First Nation and industry clients and has developed strategic relationships with renowned firms - Hill + Knowlton and EY (formerly Ernst & Young) to help serve her client base.

CONTACT US

We Welcome Your Feedback.

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