

Sq^wəlq^wəl TEDC NEWS

The name Sq^wəlq^wəl (Skwalqwal) means story or news in Hənq̓əminəm and reflects TFN language and culture into our storytelling. The Sq^wəlq^wəl will be sent to you regularly to update you on TEDC's activities.

TEDC COMPANY UPDATE

WHO'S NEW?



Tanya Corbet

Manager, Community Outreach.

Tanya, a Member of the Tsawwassen First Nation, was born, raised, and currently resides on TFN lands with her family – Matt, and their 13 year old daughter, Isabella and 9 year old son, James.

She recently joined TFN Economic Development Corporation as Manager, Community Outreach. Tanya has worked for the TFN Government for 16 years

including significant involvement with the TFN Treaty Department during negotiations and implementation of BC's first urban treaty.

Her recent role as the Chief's Executive Assistant encompassed media relations, government relations, and all aspects of internal and external communications.

Tanya supports her community and volunteers her time as a Director of the Reach Foundation - a local organization that supports families who have children with developmental disabilities. She has recently been appointed to the Kwantlen Polytechnic University Board of Governors. Tanya holds a Public Relations Associate Certificate from BCIT and also studied at the University of Northern BC.

"I am extremely passionate about my community and providing a better and sustainable future for the next generation. I look forward to working with everyone in my role to help build a strong future for our nation."

OPEN FOR BUSINESS AWARD

TFN Receives Open for Business Award from BC Government on September 22, 2015 at UBCM Conference in Vancouver.

TFN was one of five communities to receive the province's prominent **Open for Business Award** at the annual Union of British Columbia Municipalities Convention in Vancouver on September 22, 2015.

Upon receiving the award, TFN Chief Bryce Williams commented, "Supporting our small business entrepreneurs is one way in which we are building our sustainable community. Receiving the **Open for Business Award** is an important signal that our initiatives are on the right track, and that we are building a bright future, not only for our Nation, but also for our surrounding British Columbia communities. Additionally, we would like to recognize and congratulate the other award recipients - Abbotsford, the City of Langley, Sidney, and Surrey."

TEDC's Small Business Grant Program was highlighted in TFN's award submission and it is designed to assist Members launch a new business or expand an existing business. The program offers access to capital along with business training and one-to-one coaching for all participants. To date, the program has had a significant and positive impact on TFN's emerging business leaders.

Following the Open for Business Award recognition, TEDC was invited by Minister of Small Business, Coralee Oakes, to provide a profile on two small business owners. Trent Genge of Salish Painting and Chief Williams, for his art were featured. Minister Oakes took to social media and tweeted about these business owners and their success.



left to right – TFN Chief Bryce Williams, The Honourable Coralee Oakes, Minister of Small Business and Red Tape Reduction, Tanya Corbet, Manager, Community Outreach, TEDC

ANNUAL GENERAL MEETING AND MEMBERS' GATHERING OCTOBER 2-4, 2015



TEDC presented our Annual Report for 2015 during the AGM portion of the Members' Gathering. We also provided an update of our activities in the first half of this year. Attendees were given a tour of the TFN lands. It was very exciting to be the first group of Members to travel along the newly constructed Salish Sea Drive!

During the Members' Gathering, TEDC also hosted our 3rd TFN Career and Opportunities Fair. More than 70 Members attended and had the opportunity to visit 18 information booths. Our education and development

partners provided information regarding the employment, training, and business opportunities that are available for Members on developments on TFN land.

CONSTRUCTION UPDATE AT A GLANCE

Here are some updates on our developments:

- Chevron Cardlock – open for business
- GWL Logistics Facility – Phase 1 (23 acres) is preloading for construction that is expected to start next summer
- Tsawwassen Mills – Bass Pro scheduled to open May 2016 and the remainder of the stores to open October 2016
- Tsawwassen Commons – preload completed and construction started so it can also open in October 2016

In our ongoing efforts to facilitate job training and employment opportunities for our Members, TEDC:

- hosted a Community Information Meeting in June to inform TFN Members of the jobs, training and retail opportunities at Tsawwassen Mills and Tsawwassen Commons. These presentations are posted on the TEDC and TFN websites.
- established a Commercial Lands Retail Liaison Committee that will promote the development of careers in the retail sector through employment of TFN Members, and support new business opportunities at Tsawwassen Mills and Tsawwassen Commons.

TFN JOINT VENTURE YOUTH WORK EXPERIENCE PROGRAM



The summer work experience program is a collaboration between TFN's joint venture partners Wales McLelland Construction Ltd., GardaWorld Protective Services, and Matcon Civil Constructors Inc., and is managed by Matcon Civil.

Through this new initiative, we offer interesting and substantive paid work experience, training, and mentoring opportunities for TFN Member Youth interested in working for any of our Joint Ventures upon graduation from high school.

The initial response was very encouraging. We anticipated having five youth in the program and we ended up with 11 participants.

By providing paid work experience and a letter of reference for each participant, we are helping TFN Youth Members gain important work experience credits necessary for high school graduation, and to learn skills necessary to be successful in the job market.

Projects included:

- training on operation of power tools and equipment
- Occupational Level 1 First Aid certification training
- control of invasive species
- workshop about heritage resources and their role in TFN's decision making processes
- facility tours including Fortis' Tilbury LNG facility, and the Langley Concrete Group's manufacturing facility in Chilliwack.

SMALL BUSINESS PROGRAM UPDATE

Four TFN Members are currently participating in the Small Business Grant Program (SBGP). The program assists Members - financially and with workshops and coaching - in developing their business and marketing plans to create a path for success in growing their small business.

The 2015-2016 SBGP participants are:

Caroline Tucker
Vashon Island, WA
Business: Clutch Handbags

Anna Sander
Vashon Island, WA
Business: Honeybee
Playschool

Merle Williams
Tsawwassen, BC
Business: Skiljaday's
Spirit Wealth Healing
and Wellness

Laura Baird
Tsawwassen, BC
Business: Neetemayo
Designs



In August, Tale'awtxw Aboriginal Corporation's (TACC) and TEDC jointly hosted a business plan workshop for the four candidates.

In October, TEDC hosted a marketing workshop for current and past participants in the Small Business Grant Program. Activ8 Inc. was contracted to deliver a two-day marketing workshop that focused on teaching the essentials to develop a marketing plan and provided an introduction to social media. Feedback from the participants was extremely positive. TEDC will continue to deliver valuable learning workshops for our program participants.

We are looking forward to working with our Members as they grow their business and start new ventures.

SMALL BUSINESS GRANT PROGRAM 2016

Preparation is underway for the 2016 Small Business Grant Program. We are seeking Members to apply for the upcoming SBGP. Owners of existing small businesses (not currently enrolled in the SBGP) are encouraged to attend upcoming business-focused workshops. Stay tuned for more information. For questions or applications, please contact Tanya Corbet at (604) 948-5219 or email: tcorbet@fnedc.com

TSAWWASSEN FIRST NATION SMALL BUSINESS PROFILE

Trent Genge is the owner and operator of Salish Painting Ltd. – a commercial and residential painting company. He started his business when he was living in the Okanagan and has since moved back to the TFN community where he is running his company.

Trent started out like most people, working for someone else as the manager of a painting company. During that time, he learned a lot about the business and was eventually encouraged to start his own company.

His experience, lessons learned, and an Aboriginal Business Program that he had completed prior to getting into the painting business gave him the confidence to start his own company.

Trent appreciates that each day is different and there's a new challenge every day, which keeps him motivated and energized. The future looks bright with plenty of houses being built in the area and as he expands his business into commercial painting of warehouses, retail stores, etc.



TEDC WELCOMES STUDENT INTERN – TATUM McGARVIE



TEDC is pleased to welcome our newest student intern. Tatum is a local TFN Member and is currently in Grade 12 at Delta Secondary School. She started her internship with us in the summer and works a couple of days a week after school. These hours will count towards her secondary school work experience program.

Tatum's typical day at TEDC includes administrative tasks and any other activities that assist us in our daily operations. She has quickly learned that no two days are the same.

According to Tatum, "I like to work in my community so this opportunity gives me a chance to learn more about what TEDC does for the TFN community. I really like working here."

When asked about her plans after high school, Tatum has expressed interest that she wants to pursue a post-secondary education in either Early Childhood Education or the Aboriginal Tourism field.

CONTACT US

We Welcome Your Feedback.

Please contact Tanya Corbet

CALL 604-948-5219

EMAIL tcorbet@tfnedc.com

ONLINE www.tfnedc.com

